

**Capital Raising
Olive Orchard and Olive Oil
Processing Facility in
Argentina**

Provided for

Argentina Olive Ranch

Secured OPIC loan guarantee
Valuation: 10 million USD

2009 to Present

**Acquisition of Animal
Health/Nutrition Company**

Provided for

**Multinational Company
(Private Client)**

Investment Advisory Mandate
Size: 50-250 Million USD

2011 - Ongoing

**Investment Advisory
Services
Peru**

Provided for

The Government of Peru

2002 - 2005

Divestiture Advisory Services

Provided for

**Bowman Apple Products Co.,
Inc.**

Completed due diligence and
valuation. Prepared pitchbook and
financial documentations and
provided advisory for ESOP sale.

2008 - 2010

**Acquisition Bid for Orange
Groves & Processing Plant
Costa Rica**

Seller: Commonwealth
Development Corporation
(CDC)

Provided for

The FSS & PISA Groups

2001

Trusteeship Services

Provided for

BayerCrop Science

Divestitures to date:
Aventis assets sold to
BASF and Nippon Soda
Valuation: 1.2 billion USD

Trusteeship Services

Provided for

Syngenta

Divestitures, licenses, royalties
sold to Dow Agro Sciences and
Bayer Crop Science
Valuation: 110 million USD

Trusteeship Services

Provided for

Agrium

Divestiture and
Hold Separate Services
Valuation of assets and
inventory estimated at
2.25 million USD



Brazilian Grain Trading Company

Provided for

ITOCHU International, Inc.

Investment Advisory/
Financial Analysis

Valuation: 10 million USD

1999

Due Diligence and Valuation Analysis Argentina

Provided for

SER Beef

2001

Colombian Food Company

Provided for
AIG

Identified acquisition target,
performed financial analysis,
conducted deal valuation
and structuring.

2008

**Private Placement
Palmitos Processing Plant**

Provided for

**Private Client in
Costa Rica**

Completed due diligence and
financial analysis.

2000

**Debt Restructuring &
Capital Sourcing**

Provided for

**Certified Pure Ingredients
(Chile)**

Developed debt restructuring
plan, prepared financial
documentation, and sourced
capital.

2000

**IPO of Seminis
(NASDAQ: SMNS)**

World's largest fruit &
vegetable seed company

Provided for

**Majority Owner of Seminis
(Savia)**

Conducted market assessment and
valuation analysis prior to IPO,
underwritten by
Goldman Sachs and JP Morgan.

1999

**Acquisition Targets in Food
& Agricultural Sectors in
Argentina & Brazil**

Provided for

**Multinational Agribusiness
Firm**

Identified investment
Opportunities.

1998

**U.S. Trade and
Development Agency**

Provided for

**Guadalajara Wholesale
Market (Mexico)**

Assessed project's capital
requirements and sought
financing sources.

1994

**Tomato Project in
Dominican Republic**

Provided for

Private Client

Investment advisory services in
relation to equity venture for
counter-seasonal growing and
marketing of fresh tomatoes.

1990

